



Brian Fair
President

Total Office Product Solutions, Inc. (TOPS) Educates Customers on Mobile VoIP Technology

*Small to Mid-Sized Companies to Benefit
from Latest Advancements in Mobile
Communications Technology*

KELOWNA, B.C. — December 20, 2010— Total Office Product Solutions, Inc. (TOPS), an industry leader in Unified Communications, announced today that recent statistics by the industry’s leading research firms are showing that mobile Voice over Internet Protocol (VoIP) is poised to revolutionize the communications industry. This technological advancement is increasing profitability and providing substantial benefits to small to medium sized businesses (SMB) across the globe.

Juniper Research, who specializes in appraising high growth opportunities for the mobile markets, “expects the total number of mobile VoIP users to exceed 100 million by 2012.” Paired with InStat’s prediction of “288 million mobile VoIP users by 2013” it’s easy to see that mobile VoIP is making its way to the forefront of communications. Brian Fair, President of Total Office Product Solutions, Inc. (TOPS) states, “As our customer’s trusted technology advisor, we feel obligated to educate our customers about the business benefits of mobile VoIP and how it can enhance the way they communicate. It’s up to us to understand where the communications industry is headed, but more importantly it’s absolutely vital that we find the technologies that make our customers more profitable.”

Traditional VoIP has been around since the 90s, but until recently the Internet has not been able to adequately support VoIP. Past developments have stabilized VoIP’s performance and this explains the dramatic increase in demand for the technology, especially among SMBs. VoIP’s primary appeal lies in its sizable cost savings for end users and in a struggling economy, VoIP was the blatantly obvious choice for most business owners. However, for the past several years SMBs were limited to only using VoIP at the office and at home, which deterred a large section of the population from deriving the technology’s benefits. Mobile VoIP “cuts the cord” and allows users to enjoy all of the benefits of VoIP technology *from their cell phone*. Mobile VoIP enhances integrations with applications such as Presence Management, Find Me Follow Me and Unified Messaging.

As smart phones, like Apple’s iPhone and Motorola’s Droid, continue to grow in popularity, so does the market for mobile VoIP. SMB’s are being educated on the value of mobile VoIP and as a result, demand for this technology is accelerating.

ABOUT TOTAL OFFICE PRODUCT SOLUTIONS, INC. (TOPS)

Total Office Product Solutions, Inc. (TOPS) is a leader in unified communications supporting businesses throughout Vancouver

Island and the Interior of British Columbia. TOPS provides innovative Business Telephone & VOIP Systems, Copier Solutions & Network Printing as well as Managed IT & Computer Networking Solutions that are designed to increase customer profitability, improve employee productivity and give them a competitive advantage. These solutions are serviced by Factory Certified & Technicians. Customers are thoroughly trained in every component of their system by TOPS’ highly experienced customer service team.

Since 1981, TOPS has positioned itself to nurture and develop long lasting and mutually beneficial relationships with all of our customers. Our objective is to work with our customers as their technology partner. TOPS continues to grow due to its commitment to a core business philosophy that provides customers with a superior product and unparalleled service at a competitive price. The company’s corporate headquarters is located at #104 – 1905 Baron Road, Kelowna, B,C, V1X 6W2. For more information about TOPS Telecom, please visit www.topstelecom.com.