



Brian Fair  
President

## **TOTAL OFFICE PRODUCT SOLUTIONS, INC. (TOPS) LEVERAGES THE LATEST STATE OF TECHNOLOGY TO MONITOR THEIR CUSTOMER'S DATA NETWORKS**

*Sophisticated Tool Keeps Systems in Check 24/7*

KELOWNA, B.C. — August 24, 2011 — Total Office Product Solutions, Inc. (TOPS), a leading unified communications provider, announced today that the company is providing critical device monitoring solutions and remote infrastructure support in order to substantially minimize their customers' downtime. These solutions are increasing the stability and security of their clients' network, while reducing IT support costs.

Remote infrastructure support, otherwise known as TOPS's Network Optimization Center (NOC) eliminates the need for small to mid-sized businesses (SMBs) to waste time, effort and money on the struggles of implementing and maintaining the reliability and uptime of brand new technology. A NOC essentially handles the management of a company's data networks and acts as a 24/7 monitoring and support center which is able to react immediately to alert notifications from critical devices. These critical business devices include servers, routers, PCs, and more. The devices communicate with the NOC directly and problems which used to take hours to fix are now able to be resolved within minutes.

"SMBs must be nimble in today's market to stay competitive, and the combination of quicker response times and fewer on-site interruptions have jumpstarted employee productivity and efficiency for our customers," stated Brian Fair, President of Total Office Product Solutions, Inc. (TOPS). "Unfortunately, most small companies are supported by a tiny IT consultant that doesn't have the sophisticated solution to meet their customers' needs. We get a great deal of satisfaction knowing that our customers' networks are being monitored and protected at all times and they can count on their critical devices to be up and running when they need them most. Additionally, one of the ancillary benefits that our customers are experiencing is a substantial reduction in the risk of data loss, virus attacks and security breaches."

While the value associated with monitoring technologies is being enjoyed by SMBs and enterprises alike, these advances are also transforming the way internal IT departments operate. NOCs relieve the routine headaches that many IT departments face on a daily basis, which is enabling IT professionals to focus on strategic initiatives rather than mundane upkeep. Many businesses are putting more and more of their data and vital

applications in "the cloud," and IT personnel will need to possess the creativity, vision and resourcefulness to manage this transition. NOC's are playing a pivotal role in this paradigm shift. "For certain industries the superior technology we provide is helping our customers leave their competitors in the dust. Plain and simple, they have an unfair advantage over their competition," adds Mr. Fair.

"TOPS has always had the foresight to proactively prepare their customers for the future," states Dale Johnson, CEO of Technology Assurance Group (TAG), an international organization of unified communications providers representing close to \$350 million. "Their biggest differentiator is that they actually take the time to listen to their customers, understand where they are headed, and educate their customers on how technology can help them get there."

### **ABOUT TOTAL OFFICE PRODUCT SOLUTIONS, INC. (TOPS)**

Total Office Product Solutions, Inc. (TOPS) is a leader in unified communications supporting businesses throughout Vancouver Island and the Interior of British Columbia. TOPS provides

innovative Business Telephone & VOIP Systems, Copier Solutions & Network Printing as well as Managed IT & Computer Networking Solutions that are designed to increase customer profitability, improve employee productivity and give them a competitive advantage. These solutions are serviced by Factory Certified & Technicians. Customers are thoroughly trained in every component of their system by TOPS' highly experienced customer service team.

Since 1981, TOPS has positioned itself to nurture and develop long lasting and mutually beneficial relationships with all of our customers. Our objective is to

work with our customers as their technology partner. TOPS continues to grow due to its commitment to a core business philosophy that provides customers with a superior product and unparalleled service at a competitive price. The company's corporate headquarters is located at #104 – 1905 Baron Road, Kelowna, B.C, V1X 6W2. For more information about TOPS Telecom, please visit [www.topstelecom.com](http://www.topstelecom.com).

#### **ABOUT TECHNOLOGY ASSURANCE GROUP (TAG)**

Technology Assurance Group, LLC (TAG) is a national

organization of leading independently owned telecommunications companies. TAG provides its members with the competitive advantages necessary to achieve a dominant position in their marketplace. Members benefit from programs including strategic partnerships with communication solution providers, best business and management practices, and advanced sales training programs. TAG's mission is to leverage its members' combined economic power, to increase their sales and profit margins, and to bring advanced technology to the marketplace. For more information on TAG, please call 858-673-5800 or visit [www.tagnational.com](http://www.tagnational.com).